



PGIM
India Mutual Fund

PGIM India Long Term Equity Fund

(An open ended Equity Linked Savings Scheme with a statutory lock-in of 3 years and tax benefit)

June 2021



What is an ELSS?

An Equity Linked Savings Scheme (ELSS), is a diversified equity mutual fund which invests **majority of its corpus in equities**. As per the present tax laws, eligible investors (individual/ HUF) are entitled to deduction from their gross total income, of the amount invested in equity linked saving scheme (ELSS) up-to Rs. 150,000/- (along with other prescribed investments) under Section 80C of the Income Tax Act, 1961.







Section 80C of Income Tax Act, comprises of various investments and expenses that are eligible for a tax deduction. A taxpayer can claim maximum tax deduction of Rs. 1.5 Lakh for a particular financial year from his/her taxable income through investments made by him/her under the said section.

Save up to Rs. 46800*

*As per the present tax laws, eligible investors (individual/HUF) are entitled to deduction from their gross total income, of the amount invested in Equity Linked Saving Scheme (ELSS) up to `1,50,000/- (along with other prescribed investments) under Section 80C of the Income Tax Act, 1961. Tax savings of Rs 46,800/- shown above is calculated for the highest income tax slab. We have considered the current 4% educational cess on tax including cess, the tax saving per annum would amount to 31.2% of Rs. 1.5 Lakh or Rs. 46800/-. Long-term capital gain and dividend distribution tax as applicable. Tax benefits are subject to the provisions of the Income Tax Act, 1961 and are subject to amendments, from time to time.

Investment Options u/s 80C



-  ELSS
-  Employee PF/PPF
-  NSC/Tax Saving FDs
-  ULIP
-  NPS
-  Others: Insurance premium, housing loan principal repayment, children's tuition fees

Investor can avail a max deduction of Rs.1,50,000 for investment in either one or all put together

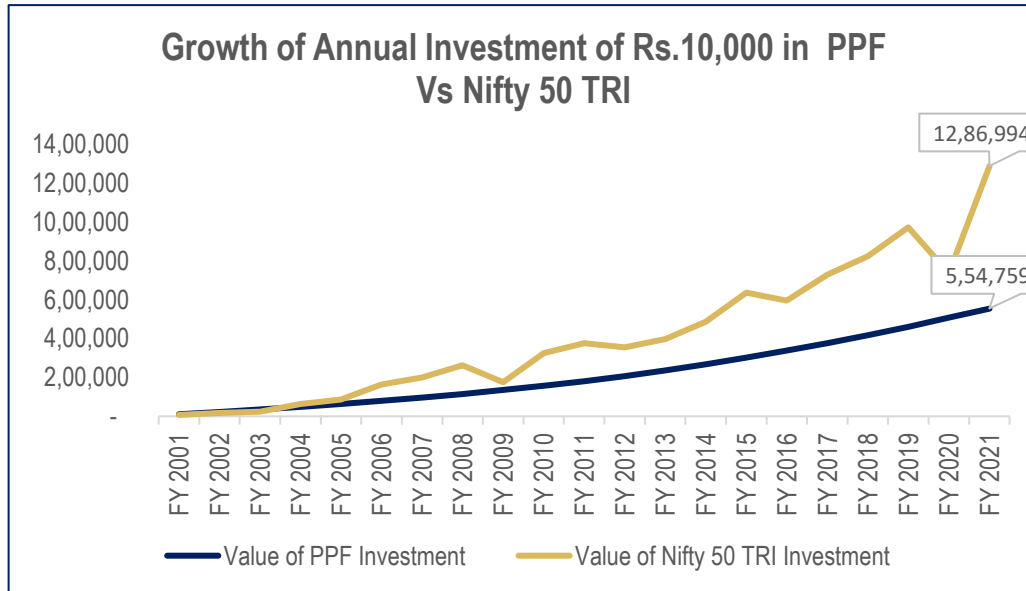
Comparison of Options

Investment	Risk Profile	Interest rates	Guaranteed Returns	Lock in Period	Tax on returns	Premature Withdrawal
ELSS	Equity Related	Market Linked Returns	No	3 Years	10% LTCG on profits above 1Lac	Not Allowed
PPF	Risk Free	7.1%	Yes	15 Years	No	Allowed, but Subjected to Conditions
NPS	Equity Related	Market Linked Returns	No	Till retirement	Taxable	Allowed, but Subjected to Conditions
NSC	Risk Free	6.8%	Yes	5 Years	Taxable	No
FD	Risk Free	4% - 7% depending on the Bank	Yes	5 Years	Taxable on Maturity	Allowed with Penalty
ULIP	Equity related	Market linked Returns	No	5 Years	No	Yes
Sukanyasamridhi	Risk free	7.6%	Yes	21 Years	No	Yes
SCSS	Risk free	7.4%	Yes	5 Years	Yes	Allowed, but Subjected to Conditions

Fixed deposits offer Fixed Rate of return, while mutual funds are market linked. Bank Fixed deposits are relatively safer as they are covered under DICGC to the extent of INR 5 Lakh per account. PPF - Public Provident Fund, NPS – National Pension Scheme, NSC - National Savings Certificate, FD - Fixed Deposit, ULIP - Unit Linked Insurance Plan, SCSS – Senior Citizen Savings Scheme. The above table is for illustration purpose only. Unlike PPF, NSC, Sukanyasamridhi, SCSS & Bank FD rate is effective from January, 2021, investment in mutual funds are subject to market risks, hence, the performances may not be strictly comparable. PPF rate is effective from April 1 2021, Ministry of Finance (Govt. of India); NSC rate is effective January 1 2021. Data is as on 30 June 2021

Advantages of ELSS

- ❖ Least lock-in period
- ❖ Potential for better returns
- ❖ Possibility of earning income in the lock in period by way of dividends



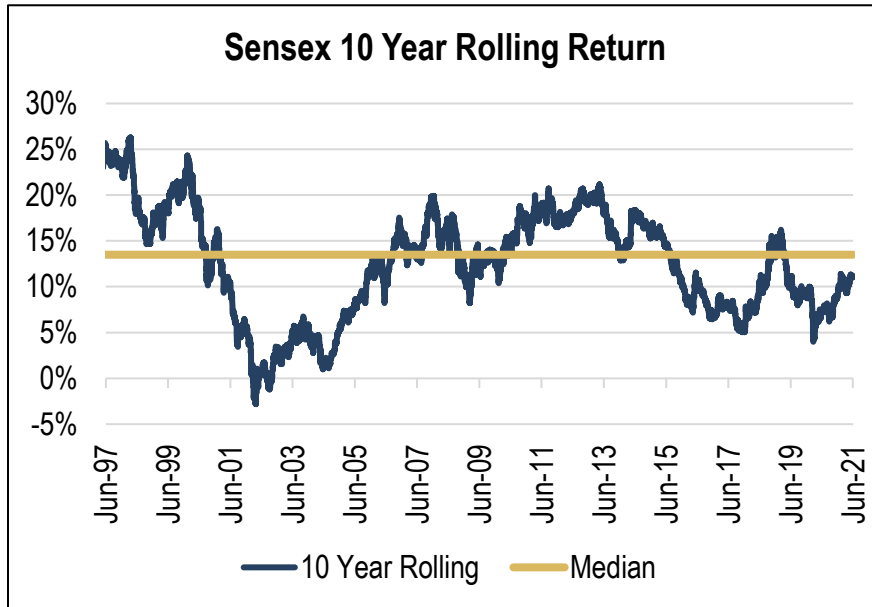
Characteristics	PPF	NSC	Equity*
Amount Invested (Rs.)	10,000/ year	10,000/ year	10,000/ year
Period of Investment	21 years	21 years	21 years
Corpus created (Rs.)	5.54 L	5.56 L	12.86 L
Wealth Multiplier	2.52	2.53	5.85
XIRR Return	8.15%	8.17%	14.55%

Past performance may or may not be achieved in the future. Dividend distribution is subject to availability of distributable surplus.

The calculation shown is for illustration purposes only. Corpus created has been arrived at by adding the interest earned during a year to the invested amount. Interest rates used for different years for PPF and NSC are the rates notified by the competent authority from time to time. *Equity is represented by Nifty 50 TRI. The above comparison is not a comparison with scheme returns. **Unlike NSC and PPF, Equity investments are market linked and hence the performance may not be strictly comparable.** Data: As on March 31, 2021 Source: NSE, RBI.

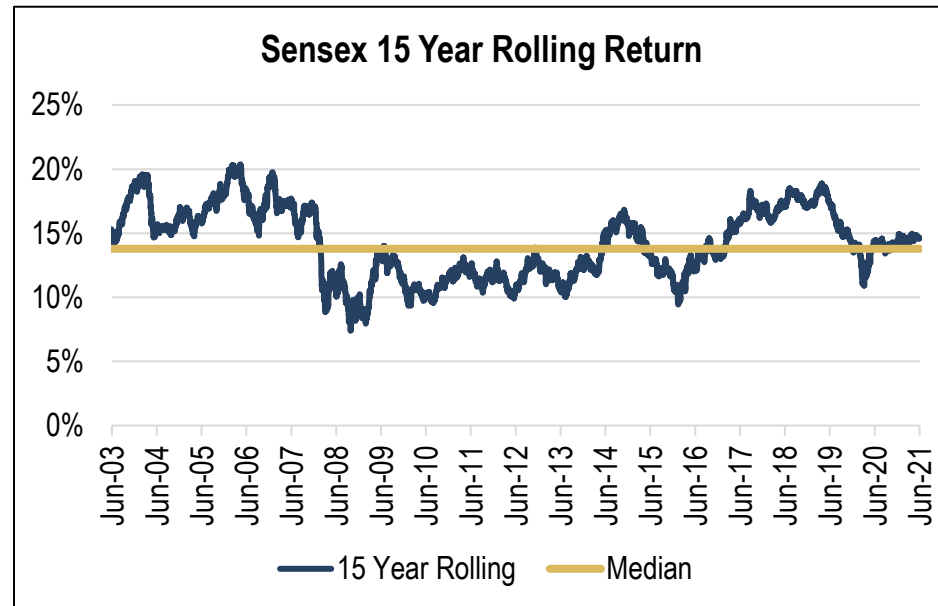
Advantages are fine but aren't equities risky?

- Equities are volatile in the short term but have the potential to deliver better returns when invested for long term



Median return = 13.50%

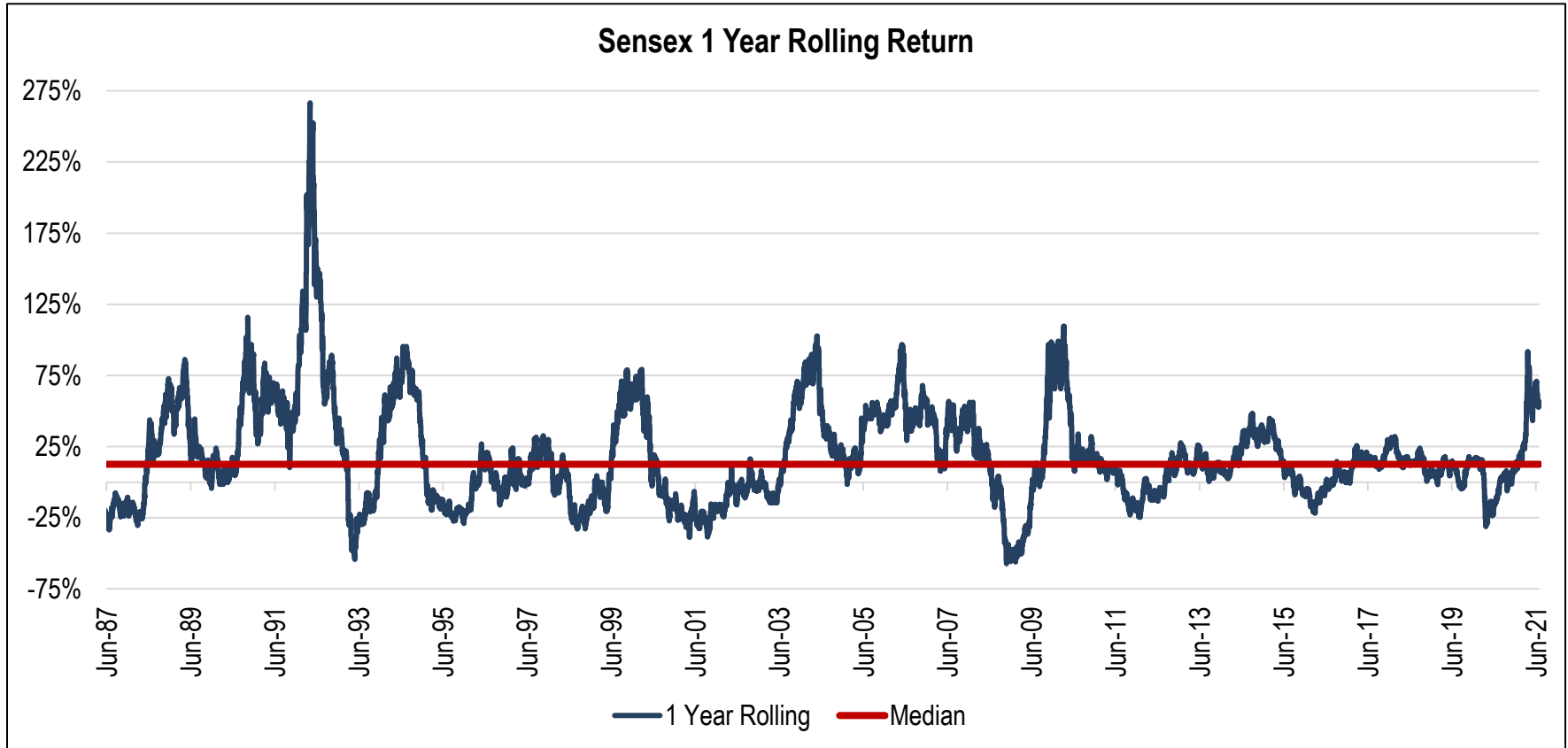
1.2% of returns have been negative in the period considered



Median return = 13.79%

There have been no negative returns over 15 years in the period considered

Equities Not For Short Term



Median return = 12.62%

Over the period considered , the 1 year return has been negative 31.6% of the times

The above graphs are intended for illustration purpose only to help understand performance of the equity market, represented by daily rolling returns for 1 year CAGR since the inception of S&P BSE SENSEX benchmark as on January 1, 1986 until June 30 2021

Why ELSS of PGIM India?

	PGIM India Long Term Equity Fund	Benchmark	Remarks
No. of stocks	33	201	Concentrated Portfolio
ROE	13.9%	11.2%	Better Quality
Beta	0.93	1.00	Lower Volatility
Portfolio Overlap	-	47.2%	Low Overlap

IDCW** History

Record Date	Regular Plan		Direct Plan	
	IDCW**/unit (Rs.)#	NAV (Rs.)	IDCW**/unit (Rs.)#	NAV (Rs.)
23-08-19	0.8	11.86	1.12	12.03
02-07-18	0.21	11.49	0.21	11.38
28-09-18	0.18	11.20	0.21	11.12
28-06-19	0.03	11.72	-	-
28-09-19	0.10	11.43	0.03	11.02
26-12-19	0.16	11.45	-	-
31-12-20	0.25	13.44	0.26	13.45
26-03-21	0.27	14.00	0.29	14.03

Source: Bloomberg, Internal Research Data as on June 30, 2021 # On face value of Rs. 10. Post IDCW** per unit NAV will fall to the extent of the payout and applicable tax/surcharges/cess/other statutory levies. IDCW** distribution is subject to availability of distributable surplus. Past Performance may or may not be sustained in future. **Income Distribution cum Capital Withdrawal option

What we look for during portfolio construction?

Quality

Sound management with a passion to move forward and the experience to manage the business during all phases of an economic cycle

Growth Visibility

Leaders / potential leaders in the Large and Mid Cap space. Clear visibility of earnings growth over the next 3-5 years

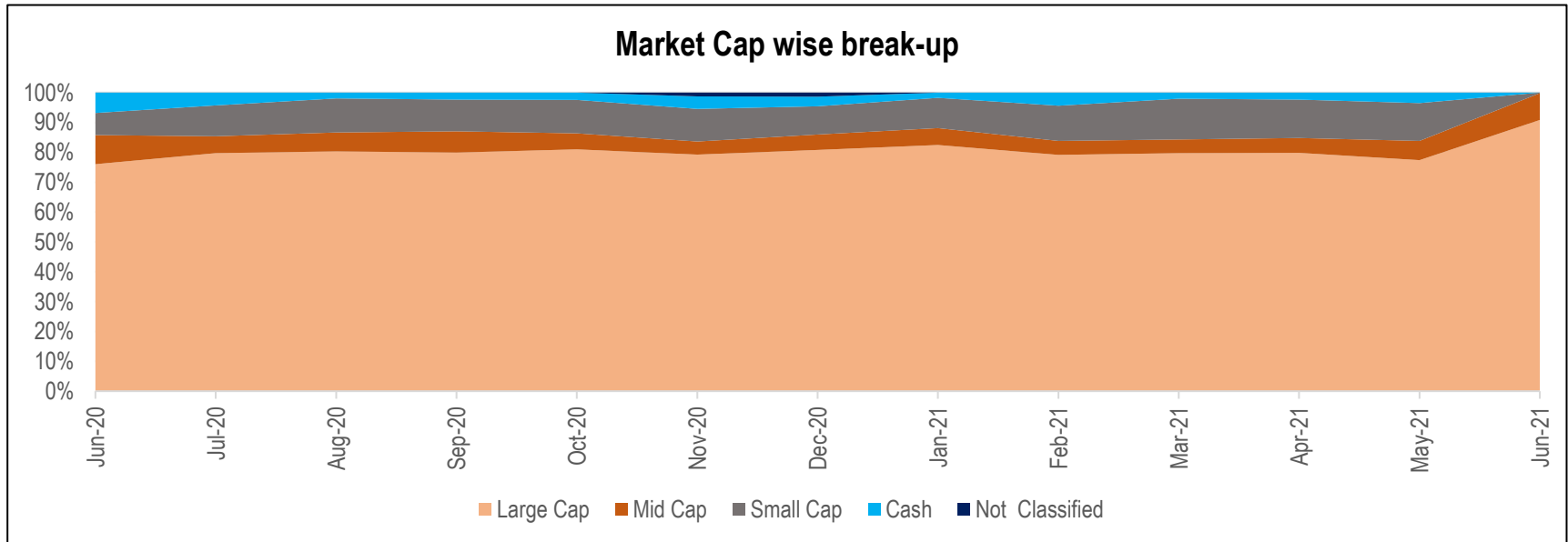
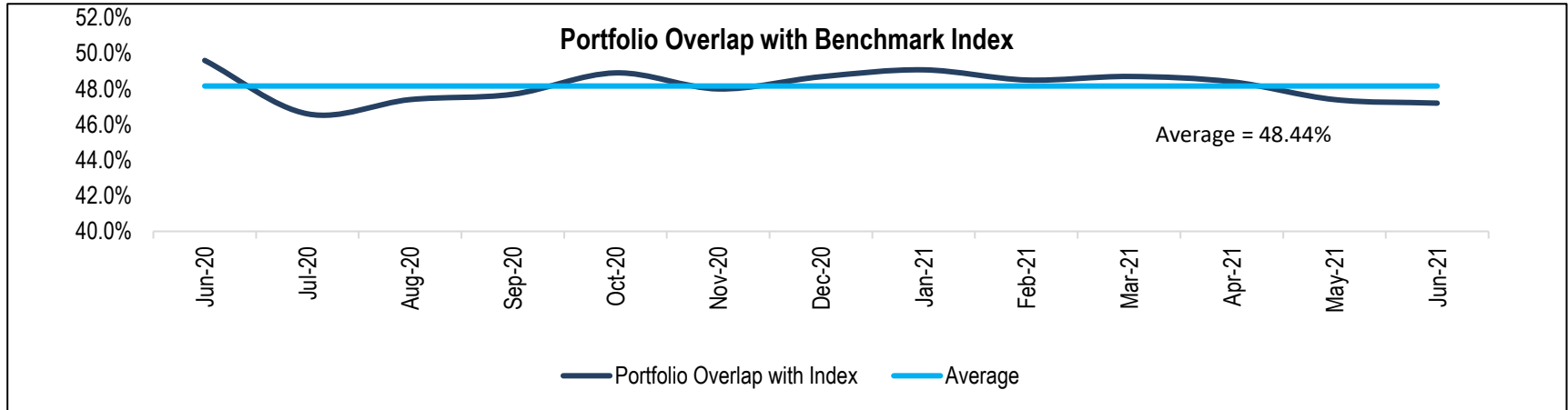
Strong Fundamentals

High and sustainable RoCE; Free Cash Flow; Established track record and proven business model; Scalability

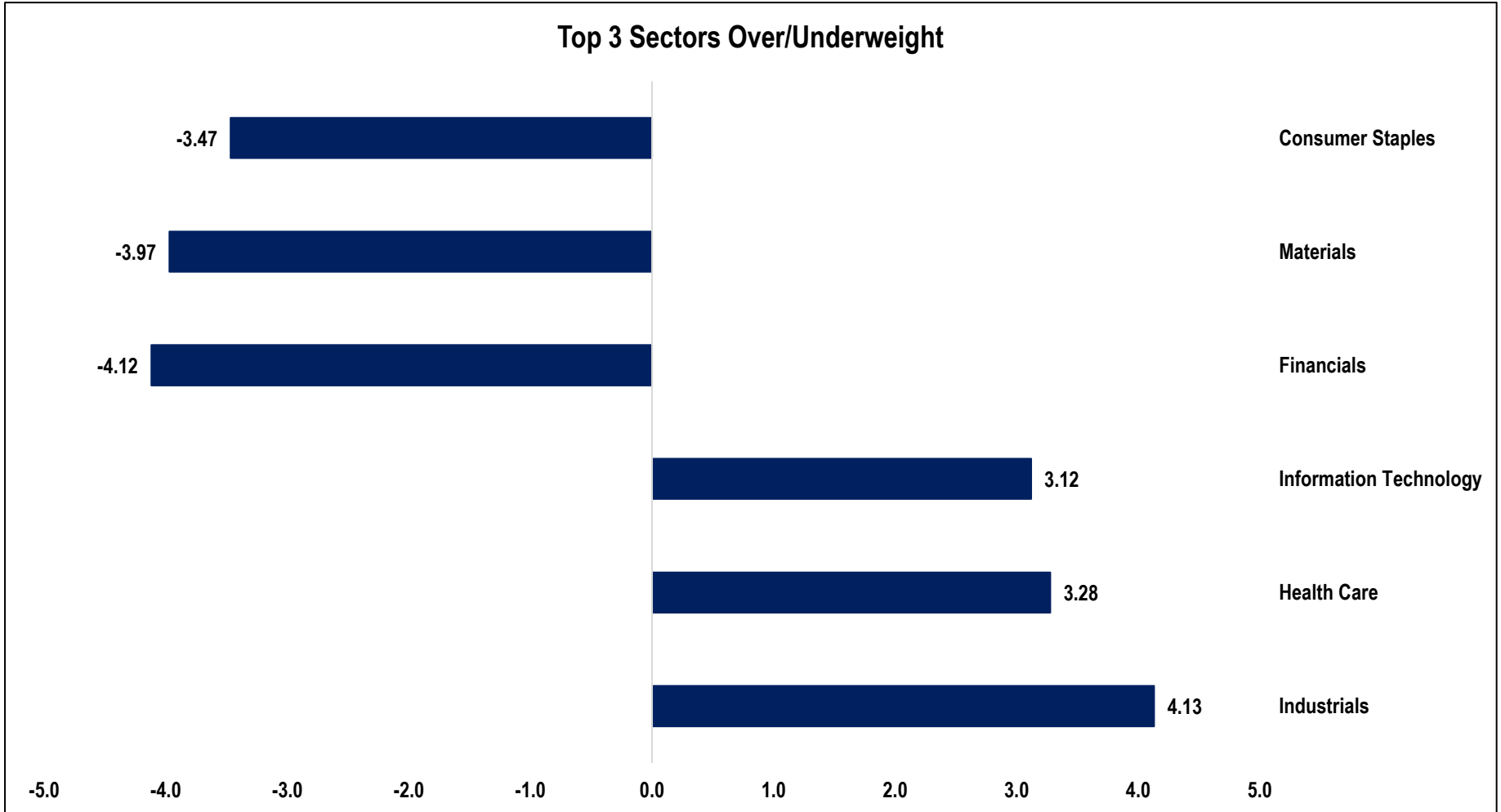
Valuation

Reasonable valuation at the time of entry given past price movement of the stock and expected growth rate of earnings

Bottom-up stock picking and a diversified portfolio

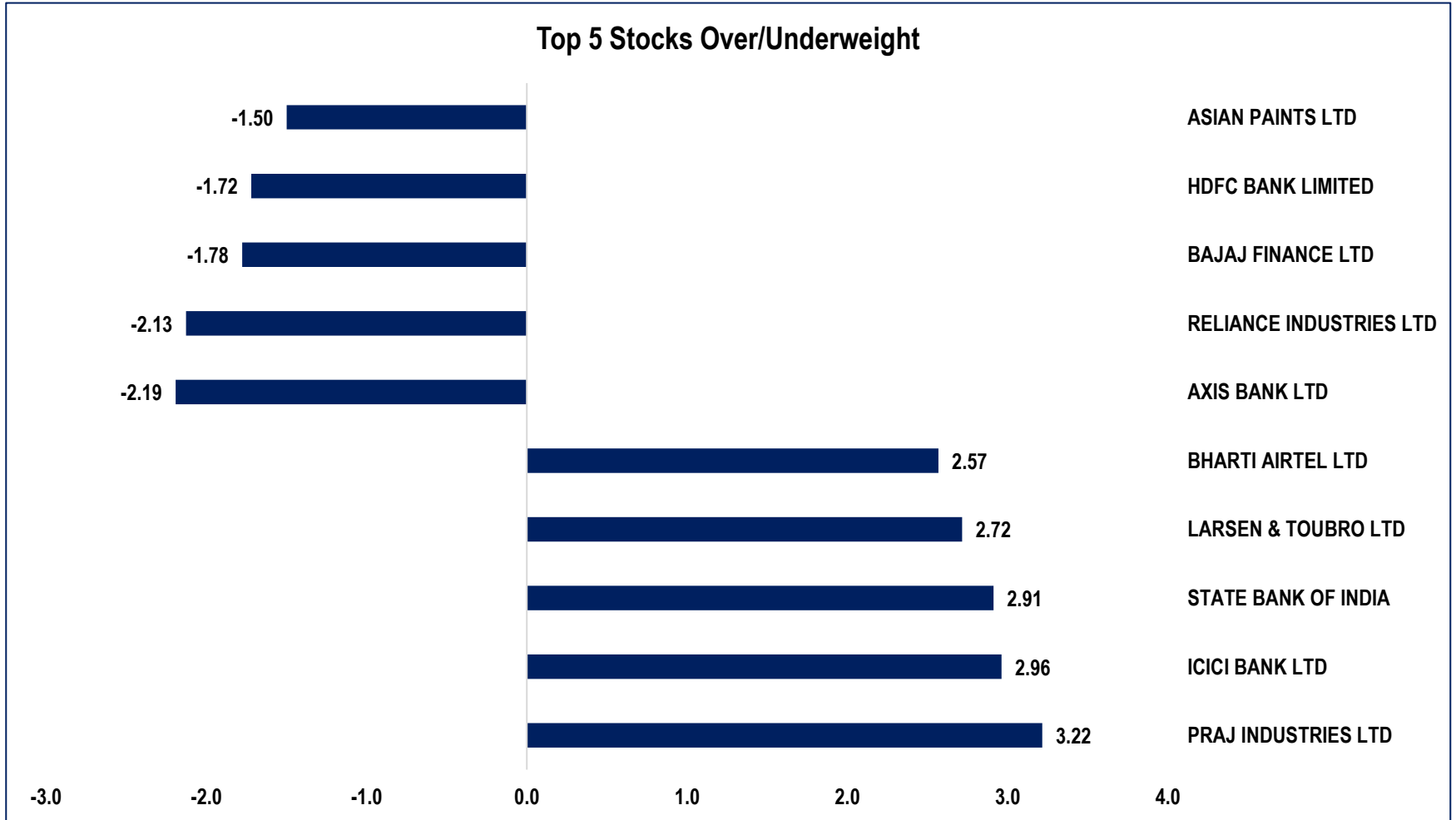


Portfolio Positioning



Source: Bloomberg; Data as on June 30, 2021. The above weights are in comparison to the Benchmark, S&P BSE 200 TRI . These are based on the Fund Manager's outlook and are subject to change.

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Source: Bloomberg; Data as on June 30, 2021 The above weights are in comparison to the Benchmark, S&P BSE 200 TRI . These are based on the Fund Manager's outlook and are subject to change.

Fund Performance

Performance (CAGR)	Fund		S&P BSE 200 TR Index ^		Nifty 50 TR Index #	
Period	Returns (%)	Value (INR) *	Returns (%)	Value (INR) *	Returns (%)	Value (INR) *
PGIM India Long Term Equity Fund(G) – Regular Plan						
Last 1 Year	61.84	16,184.21	58.77	15,876.67	54.58	15,457.71
Last 3 Years	14.64	15,070.48	15.43	15,387.58	15.03	15,226.01
Last 5 Years	14.84	19,978.92	15.64	20,685.96	15.09	20,199.23
Since Inception	14.20	20,910.00	15.88	22,685.35	15.41	22,170.65
PGIM India Long Term Equity Fund(G)-Direct Plan						
Last 1 Year	63.67	16,366.93	58.77	15,876.67	54.58	15,457.71
Last 3 Years	16.35	15,756.71	15.43	15,387.58	15.03	15,226.01
Last 5 Years	16.54	21,504.25	15.64	20,685.96	15.09	20,199.23
Since Inception	15.78	22,570.00	15.88	22,685.35	15.41	22,170.65

Data as on June 30, 2021

Date of Inception: Regular Plan: December 11, 2015; **Direct Plan:** December 11, 2015. CAGR – Compounded Annual Growth Rate.

All the above returns are for the growth option.

^ Scheme Benchmark. # Standard Benchmark. *Based on standard investment of ₹ 10,000 made at the beginning of the relevant period. Past performance may or may not be sustained in future and should not be used as a basis for comparison with other investments. Different plans have a different expense structure.

Srinivas Rao Ravuri is managing this fund since September 14, 2019 and Mr. Utkarsh Katkoria is managing this fund since June 01, 2021. No other scheme is managed by Srinivas Rao Ravuri. For performance of schemes managed by Utkarsh Katkoria refer to next slide.

Fund Performance

Performance of other scheme managed by Utkarsh Katkoria

Period	Last 1 Year		Last 3 Years		Last 5 Years			Fund Manager Details
Scheme Name	Scheme (%)	Benchmark (%)	Scheme (%)	Benchmark (%)	Scheme (%)	Benchmark (%)	Benchmark	Fund Manager
PGIM India Arbitrage Fund	3.49	3.51	4.80	4.70	5.30	4.75	Nifty 50 Arbitrage TR Index	Utkarsh Katkoria


Data as on June 30, 2021

Date of Inception: Regular Plan: August 27, 2014; **Direct Plan:** August 27, 2014. CAGR – Compounded Annual Growth Rate Based on standard investment of ` 10,000 made at the beginning of the relevant period. The performance provided is for Regular Plan - Growth Option. Past performance may or may not be sustained in future and should not be used as a basis for comparison with other investments. Scheme performance is not strictly comparable with that of its Additional Benchmark since the scheme does not take directional call in equity markets but is limited to availing arbitrage opportunities, etc.

Utkarsh Katkoria (Equity Market) is managing this fund since March 2016, Hitash Dang (Equity Market) is managing this fund since May 2017 and Kumaresh Ramakrishnan (Debt Market) managing this fund since August 2014.

Riskometer and Important Disclosures

PGIM India Long Term Equity Fund (An Open-Ended Equity Linked Savings Scheme with a statutory lock-in of 3 years and tax benefit)

<p>This product is suitable for investors who are seeking*</p> <ul style="list-style-type: none"> • Long-term capital appreciation • To generate long-term capital appreciation by predominantly investing in equity & equity related instruments and to enable eligible investors to avail deduction from total income, as permitted under the Income Tax Act, 1961 as amended from time to time. • Degree of risk – VERY HIGH <p>* Investors should consult their financial advisers if in doubt about whether the product is suitable for them.</p>	 <p>RISKOMETER</p> <p>Very High — investors understand that their principal will be at very high risk.</p>
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Mutual fund investments are subject to market risks, read all scheme related documents carefully.

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