# PGIM INDIA EMERGING MARKETS EQUITY FUND

An open ended equity fund of fund scheme investing in PGIM Jennison Emerging Markets Equity Fund

January 2024



# General Characteristics of Emerging Markets Make Them Good Investment Opportunities



**GLOBAL GROWTH ENGINE HAS SHIFTED** 

TOWARDS EMERGING MARKETS....



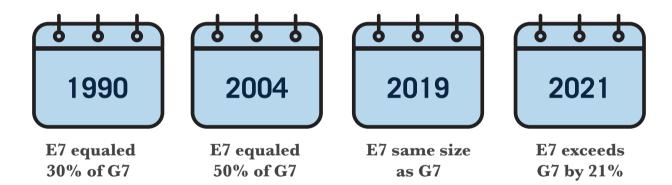
## **Emerging Economies now Contribute 58% to the Global GDP**



Source: IMF World Economic Outlook



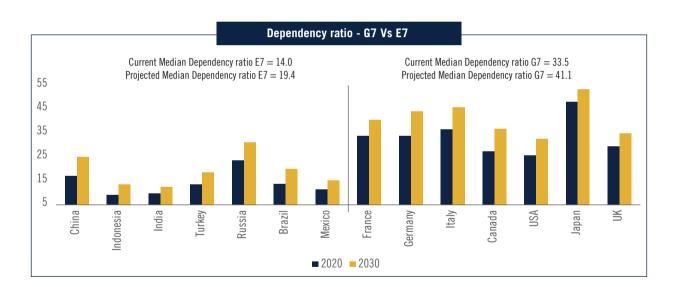
# 7 Largest Emerging Economies are now the same size as The G7 Developed Economies



G7: US, UK, France, Germany, Japan, Canada, Italy E7: China, India, Brazil, Russia, Mexico, Indonesia, Turkey Comparison is on the basis of GDP (PPP) current USD; Source: IMF



# Dependency Ratio for E7 is less than half of G7 – a Long Term Structural Trend

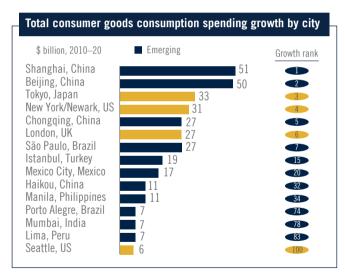


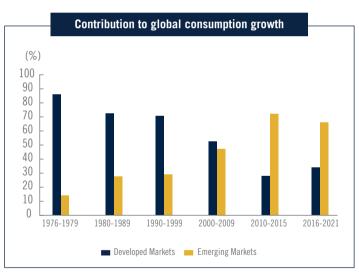
Dependency ratio is the ratio of population older than 64 years to the population between 16-64 years of age. Source of data: United nations population division. Working age bracket is defined as between 16-64 years.



# Younger Population has Led to much Higher Consumption Growth in Emerging Economies







Source: Global Growth Compass database; McKinsey analysis

The source of graph of total consumer goods consumption growth is from McKinsey Research report and the chart of contribution to global consumption growth is from Mirae research report.



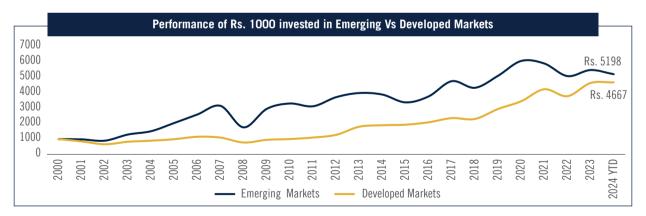
# Stock markets in emerging market economies have become deeper with larger companies

Market capitalisation wise ranking of countries						
Country Name	Rank Rank Ran		Rank	Rank		
	2003	2010	2015	2024		
China	11	2	2	3		
India	15	6	8	6		
Brazil	17	7	15	19		
Mexico	22	17	17	25		
Indonesia	34	19	20	22		
Russian Federation	72	13	18	24		



# **Emerging markets stocks have significantly outperformed Developed markets**

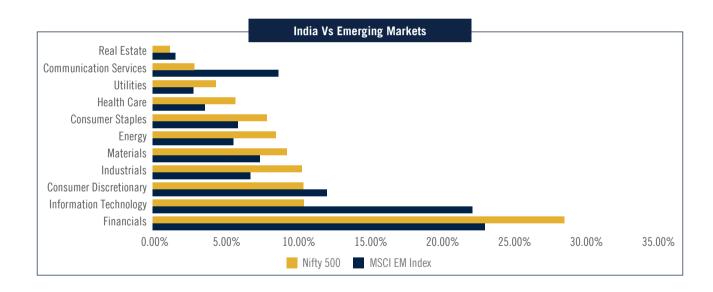
Type of economy	Average CY return	Number of years of outperformance
,,	(2001-2023)	· ·
Emerging	10.2%	13/23
Developed	7.5%	10/23



Emerging markets are represented by MSCI EM Index; Developed markets are represented by MSCI World Index, Source: Bloomberg Data from 01/01/2000 to 31/01/2024.



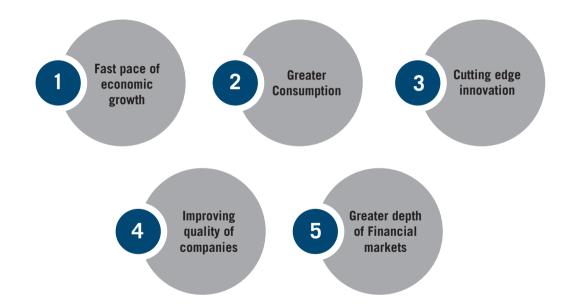
# **Emerging markets are a varied group and significantly different from India**



 $Emerging\ markets\ are\ represented\ by\ MSCI\ EM\ Index;\ Source:\ Bloomberg\ ,\ MSCI\ ;\ Data\ as\ on\ 31\ January\ 2024$ 



## Reasons to invest in Emerging markets in a nutshell.....



PGIM India Emerging Markets Equity Fund

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# PGIM Jennison Emerging Markets Equity Fund

An underlying fund of PGIM India Emerging Markets Equity Fund



# An opportunistic approach to unconstrained emerging markets growth investing

The fund has a UCIT structure and is domiciled in Ireland.

# **Concentrated strategy with a high conviction approach**

35-45 holdings allows for a best ideas portfolio

# Stock selection process based on proprietary fundamental research

The composite has beaten the benchmark in most years since inception\*

# Benchmark and region agnostic leads to high active share

Active share has typically been greater than 90% since inception

## Focus on companies with strong competitive moats

Edge over competition through innovation or creation of new markets for existing products

## Stock level risk evaluation

Constant monitoring at stock level to ensure that the stocks in the same sector do not have high correlation

<sup>\*</sup> Please check the annexure for details of performance of the annexure. Past performance many or may not be sustained in the future. The above statements refer to the underlying fund, "PGIM Jennison Emerging Markets Equity Fund".



# Fund seeks to benefit from trends that are shaping tomorrow's world



## **ON-DEMAND CONSUMPTION**

Increased mobile Internet usage and shift to on-demand customized consumption models is leading to new delivery formats and business models



## **DIGITAL PAYMENTS**

The irreversible long-term shift from cash to electronic credit and debit transactions is resulting in expansive growth of integrated payment platforms



## **ENTERPRISE TECHNOLOGIES**

Exponential growth in digital data is driving massive growth in cloud technologies and network optimization through more intelligent and connected software and infrastructure



## **ROBOTICS & AUTONOMY**

A new generation of advanced robotic devices that combines deep intelligence with virtual/augmented reality tools is finding broad applications



## **GLOBAL CONSUMER**

Large younger demographic populations with growing disposable incomes, particularly in emerging markets, is creating significant demand for premium products



## **HEALTH TECH & THERAPIES**

A new innovation cycle with an integrated ecosystem that combines consumer relevance, artificial intelligence, and digital supply chains for quicker, more accurate diagnoses and treatments

The above statements refer to the underlying fund, "PGIM Jennison Emerging Markets Equity Fund".



# Bottom-up portfolio built one company at a time that aggregates into secular themes



## **CYCLES**

Cycles change or evolve over time. Each cycle brings a new group of market leaders. Early recognition of long-duration secular cycles is an input for stock selection.

### **EXAMPLE**

The ubiquity of smartphones globally is leading to rapidly expanding economies of scale for dominant, innovative Internet platform companies . . .

### COMPANIES

We seek out attractive market leaders by focusing on finding innovative, high-growth companies with individual strengths.

"We have been able to find clusters of companies that appear to be benefitting from disruptive transformations across industries. When you look back, you often see a theme has developed in the portfolio, but for us, it always starts with the bottom-up analysis."

Mark Baribeau, CFA Head of Global Equity Portfolio Manager





### **THEMES**

Identifying companies benefiting from structural shifts in their respective industries can aggregate into distinctive themes over time.

... creating dynamic opportunities in areas like ecommerce, social media advertising, and digital payments.

The above statements refer to the underlying fund, "PGIM Jennison Emerging Markets Equity Fund".



## **Investment Manager – Jennison Associates**

### **Focus**

- Investment management is Jennison's only business and our goal is to generate superior long-term investment outperformance
- Our skilled investment approach is based on rigorous fundamental research and manifests in conviction-based investing

### **Investment Culture**

- Jennison is made up of deeply resourced, dedicated investment teams in which individual success is measured as collective investment outperformance on behalf of our clients
- We believe meritocracy leads to best outcomes for clients and an inclusive and diverse workforce

## **Stability**

• Jennison applies a long-term perspective to investing and business planning with strategic investments made to meet evolving client needs and not short-term business targets

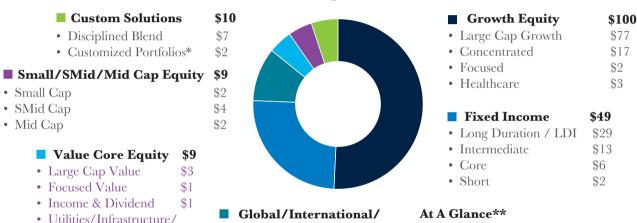
As of December 31, 2023

Blended portfolios are shown in their respective underlying capabilities. Jennison Associates is a registered investment advisor and a Prudential Financial company. There is no guarantee the investment objective will be achieved. Due to rounding, individual product assets may not sum to total AUM shown. Past performance is not a guarantee of future results.



## **Investment Manager – Jennison Associates**

## **Asset Under Management - \$194Billion**



**EM Equity** 

· International Growth

• Emerging Markets

· Global Growth

### As of 31/12/23.

Equity customized solutions compose \$2B of the firm's AUM, Blended portfolios are shown in their respective underlying capabilities. Due to rounding, individual product assets may not sum to total AUM shown.

\$4

### At A Glance\*\*

\$20

\$13

\$6

\$1

Location - New York and Boston	
Number of Employees	412
Investment Professionals	82
Firm Inception	1969
Number of Portfolio Managers	28
Average Portfolio Manager Experience	29
Number of Analysts	31
Average Analyst Experience	20

As of December 31, 2023

PGIM India Emerging Markets Equity Fund

Natural Resources



## **Emerging Markets Equity Overview**

## A high conviction and unconstrained approach to investing in the emerging markets

### What we believe:

- A concentrated and agnostic approach with a long-term investment horizon
- Excess returns can be generated by investing in a portfolio of market leading companies with sustainable competitive advantages
- Focus on identifying the best structural growth opportunities within the emerging markets

## How we build the portfolio:

- A concentrated strategy of 35-45 stocks with an agnostic view to both country and sector
- Bottom-up stock selection process based on proprietary fundamental research
- Disciplined sell process with integrated risk management

## Results (historical):

- High active share
- Low turnover
- Favorable upside/downside capture since inception

There is no guarantee the objectives will be met.



## **Emerging markets investment team**

Head of Global Equity					
	Firm	Industry			
Mark B. Bariheau, CFA	13	38			

Portfolio Managers		
	Firm	Industry
Albert Kwok, CFA	13	25
Sara Moreno	13	29

Client Portfolio Managers						
	Firm	Industry				
Peter L. Clark	12	36				
Douglas L. Richardson,	8	33				
CFA, CAIA						
Raj Shant	4	33				

Research Analysts			
		Firm	Industry
Owen Hyde, CFA	Technology	3	11
Erika Klauer		22	32
Nick Rubinstein		26	30
Debra Netschert	Health Care	16	24
Steven M. Postal, CFA		7	23
Zachary Gill, CFA	Consumer/Internet/FinTech	2	16
Rebecca Irwin		17	26
Owuraka Koney, CFA	Industrials/Consumer	16	19
Brannon P. Cook	Infrastructure, Telecom	16	23

 $As of \, 31/12/2023. \ Research \ analysts \ and \ client \ portfolio \ managers \ may \ support \ multiple \ products.$ 



## Why PGIM Jennison Emerging Markets Equity Opportunities Fund?

## A high conviction and unconstrained approach to investing in the emerging markets

- Concentrated strategy with 35-45 stocks
- A bottom-up stock selection process based on proprietary fundamental research
- Benchmark and region agnostic leads to historically high active share
- Long-term investment horizon
- Integrated and active risk management throughout the process
- Action-oriented sell discipline

There is no guarantee the objectives will be met. Past performance does not guarantee future results.

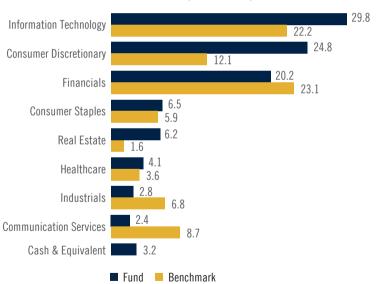


## **Portfolio Characteristics**

## Largest Holdings (% of Assets)

Security	%
MakeMyTrip	7.8
Taiwan Semiconductor Manufacturing	7.2
MercadoLibre	5.7
XP - Class A	5.5
NU/Cayman Islands - Class A	4.1
Varun Beverages	4.1
Alchip Technologies	3.5
Mahindra & Mahindra	3.4
PDD	3.3
ASPEED Technology	3.1
Total	47.7

### Sector Breakdown (% of Assets)

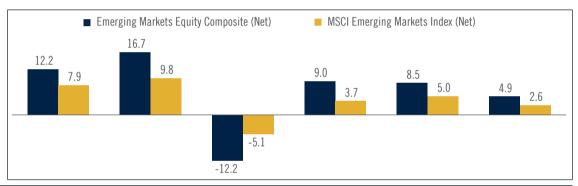


Source: PGIM, Inc. Data as on January 31, 2024. The above characteristics are for the underlying fund: "PGIM Jennison Emerging Marketa Equity Fund". Benchmark is MSCI Emerging Markets Index.



## Performance of underlying fund





As of 31/12/23	<b>4Q23</b>	Full Year 2023	3 Years	5 Years	7 Years	Since Inception
Excess Return (Net)	4.3	6.9	-7.1	5.3	3.6	2.3

Past performance does not guarantee future results. There is no guarantee this objective will be met. Professional money management is not suitable for all investors. Inception of Emerging Markets Equity Composite: 30/9/14. Source: Jennison and MSCI. Gross of fee performance is presented before custodial and Jennison's actual advisory fees but after transaction costs. Net of fee performance is presented net of Jennison's actual advisory fees and transaction costs. Performance results are calculated in US dollars and reflect reinvestment of dividends and other earnings. Periods greater than 1 year are annualized unless otherwise noted. Visit https://www.jennison.com/gips-emerging-markets-equity-composite for the Emerging Markets Equity Composite presentation, which includes fee information and criteria for composite performance creation. See Portfolio Notes in the Appendix for additional performance information, index definitions, and term definitions.





## **PGIM India Emerging Markets Equity Fund Performance**



	Fı	Fund MSCI Emerging Market Index TRI^		'RI^ Nifty 50 TR Index #		
	Returns (%)	Value (INR)*	Returns (%)	Value (INR)*	Returns (%)	Value (INR)*
Regular Plan - C	Frowth Option					
Last 1 Year	5.41	10,541	-1.46	9,854	24.35	12,435
Last 3 Years	-12.54	6,684	-3.40	9,012	18.15	16,510
Last 5 Years	-0.65	9,679	4.21	12,289	16.29	21,276
Since Inception	1.45	12,660	6.27	27,116	11.38	58,526
Direct Plan - Gr	owth Option					
Last 1 Year	6.44	10,644	-1.46	9,854	24.35	12,435
Last 3 Years	-11.57	6,911	-3.40	9,012	18.15	16,510
Last 5 Years	0.40	10,201	4.21	12,289	16.29	21,276
Since Inception	3.29	14,310	5.61	18,322	13.76	41,747

Date of Inception: Regular Plan: September 11, 2007; Direct Plan: January 01, 2013. CAGR – Compounded Annual Growth Rate Data as on January 31, 2024

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<sup>^</sup>Scheme Benchmark. # Standard Benchmark. \*Based on standard investment of Rs.10,000 made at the beginning of the relevant period. Past performance may or may not be sustained in future and should not be used as a basis for comparison with other investments.

Scheme performance may not strictly be comparable with that of its Additional Benchmark in view of type of the scheme i.e. Overseas Fund of Fund. Different plans have a different expense structure.

Mr. Ojasvi Khicha (Dedicated Fund Manager for Overseas Investments) is managing this fund since April 01, 2023. For performance of other funds managed by the fund manager, please refer to the next slides.



## Performance of other schemes managed by Ojasvi Khicha

	Last 1 Year	Last 3 Years	Last 5 Years	Managing Since				
Top 3 Schemes Performance (%)								
PGIM India Global Equity Opportunities Fund	34.42	1.26	15.95	April 01, 2023				
MSCI All Country World Index^	16.44	10.79	13.66	-				
PGIM India Small Cap Fund*	26.17	_	_	April 01, 2023				
NIFTY Smallcap 250 TRI^	63.75	-	_					
PGIM India Flexi Cap Fund*	22.42	17.33	19.51	April 01, 2023				
NIFTY 500 TRI^	33.81	21.79	18.34					
В	ottom 3 Schemes	Performance (%)						
PGIM India Global Select Real Estate Securities								
Fund Of Fund	-0.11	_	_	April 01, 2023				
FTSE EPRA / NAREIT Developed Index^	-1.05	_	_					
PGIM India Balanced Advantage Fund*	15.59	_	_	April 01, 2023				
CRISIL Hybrid 50+50 Moderate Index^	18.92	_	_					
PGIM India Hybrid Equity Fund*	17.83	12.00	10.85	April 01, 2023				
CRISIL Hybrid 35+65 - Aggressive Index^	22.40	15.03	14.63					

<sup>^</sup> Scheme Benchmark. Past performance may or may not be sustained in future and should not be used as a basis for comparison with other investments. The above returns are for Regular Plan Growth Option. Above returns are in CAGR — Compounded Annual Growth Rate. Different plans have a different expense structure Mr. Ojasvi Khicha (Dedicated Overseas Fund Manager) is managing 7 schemes of PGIM India Mutual Fund. On account of difference in scheme features, the performance of these schemes are not strictly comparable. \*PGIM India Hybrid Equity Fund is co-managed by Anandha Padmanabhan Anjeneyan (Equity portion), Vinay Paharia (Equity Portion) and Puneet Pal (Debt portion). \*PGIM India Flexi Cap Fund is co-managed by Vinay Paharia (Equity Portion), Anandha Padmanabhan Anjeneyan (Equity Portion) and Puneet Pal (Debt Portion). \*PGIM India Balanced Advantage Fund is co-managed by Vinay Paharia (Equity Portion), Anandha Padmanabhan Anjeneyan (Equity Portion), Harsh Kothari (Equity Portion) and Puneet Pal (Debt Portion). \*PGIM India Balanced Advantage Fund is co-managed by Vinay Paharia (Equity Portion), Anandha Padmanabhan Anjeneyan (Equity Portion), Harsh Kothari (Equity Portion) and Puneet Pal (Debt Portion). \*PGIM India Balanced Advantage Fund is co-managed by Vinay Paharia (Equity Portion), Anandha Padmanabhan Anjeneyan (Equity Portion), Harsh Kothari (Equity Portion) and Puneet Pal (Debt Portion). \*PGIM India Balanced Advantage Fund is co-managed by Vinay Paharia (Equity Portion), Performance of all schemes (including Direct Plan). Performance as on January 31, 2024.

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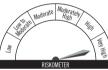
An open ended equity fund of fund scheme investing in PGIM Jennison Emerging Markets Equity Fund

### This product is suitable for investors who are seeking\*:

- · Capital growth over the long term
- Investment in units of overseas mutual funds that invest in equity securities of companies around the world in the early stage of acceleration in their growth.
- Degree of risk VERY HIGH

\*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

### Scheme Riskometer



Investors understand that their principal will be at very high risk

### Benchmark Riskometer



MSCI Emerging Markets Index Benchmark riskometer is at very high risk



Investors will bear the recurring expenses of the scheme, in addition to the expenses of the underlying scheme.

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Mutual fund investments are subject to market risks, read all scheme related documents carefully.

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